## 1st Quarter 2012 Alachua County Real Estate Market Report



The residential market has been stabilizing over the last year, and the evidence of that can be found throughout the graphs below.

You can see that Qtr1 prices are about the same in 2012 as they were a year before. We are also seeing more sales closing in the first quarter than the last few years.

Days on the market are almost unchanged from a year ago.

Sale prices are also a lot closer to the asking price on homes, coming up by 2% from a year ago.

At the same time there are fewer new listing coming onto the market than a year ago, and when combined with more sales we will start to see the supply of inventory shrinking. It's still a buyer's market, but the tables are slowly turning.

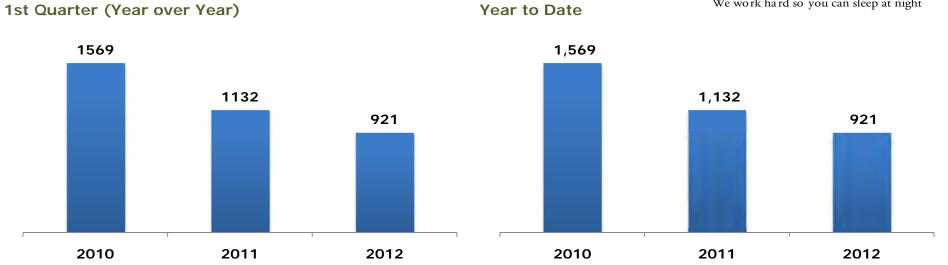
Vacant land is still moving slowly, with a large oversupply of inventory.

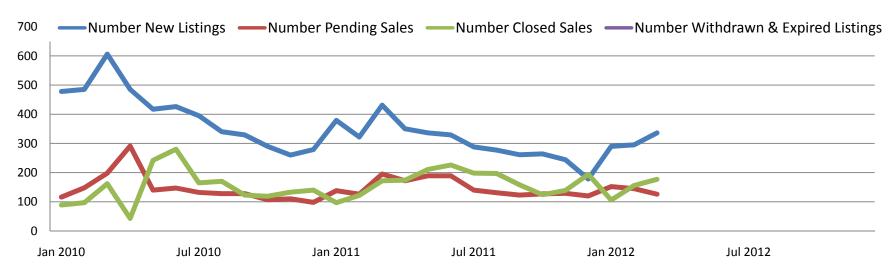
Purchase & Sale Activity			
Residential Properties		Page:	
New Listings			2
Pending Sales			3
Closed Sales			4
Average Sale Prices			5
Distressed Properties			6
Average Days on the Market			7
List Price to Selling Price Ratio			8
Detail: Single Family Homes			9
Detail: Condos & Townhomes			12
Vacant and Undeveloped Land			15
Months of Supply		Page:	
Residential	14 mo.		19
Vacant and Undeveloped Land	100 mo.		21

# **Number New Listings: Residential**

Monthly real estate market indicators.



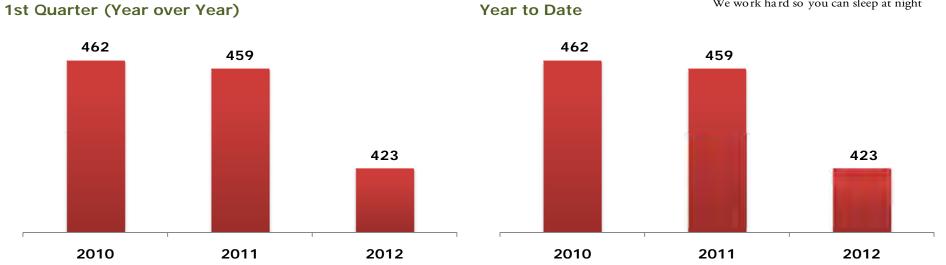




# **Number Pending Sales: Residential**

Monthly real estate market indicators.



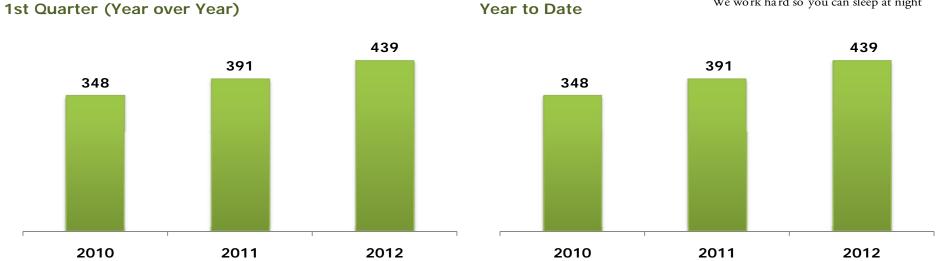


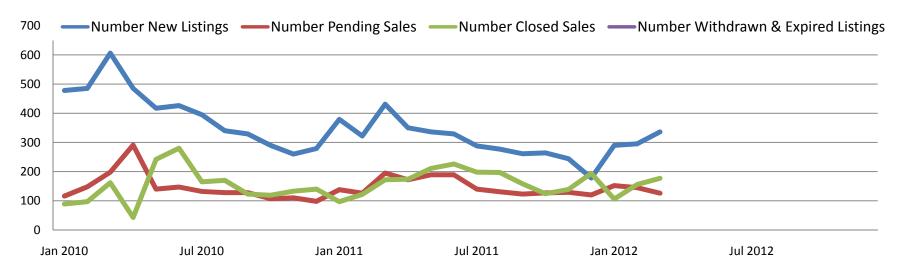


## **Number Closed Sales: Residential**

Monthly real estate market indicators.







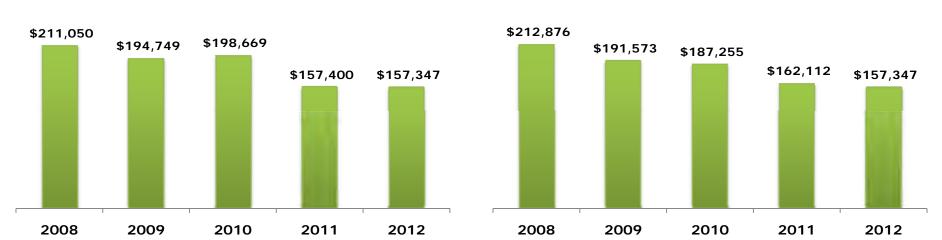
## **Average Sale Price**

Monthly real estate market indicators.



1st Quarter (Year over Year)



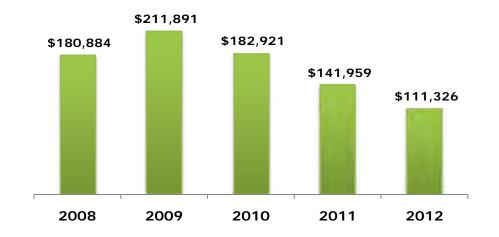




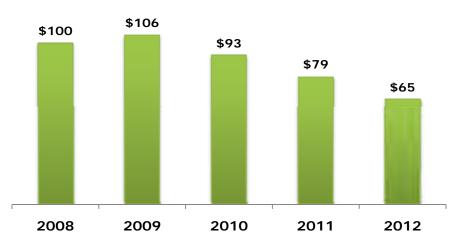
## **Distressed Sales (Year over Year)**

Monthly real estate market indicators.

#### 1st Quarter Short Sales Average Sale Price

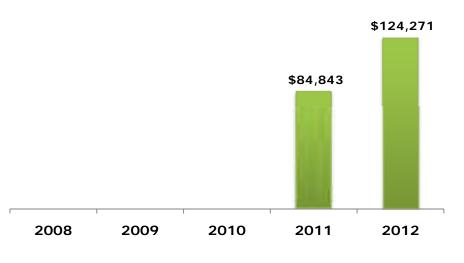


**Average Price per SqFt** 

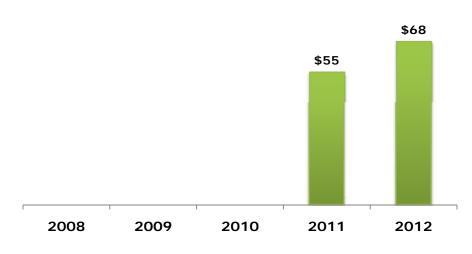


We work hard so you can sleep at night

1st Quarter Bank Owned Average Sale Price



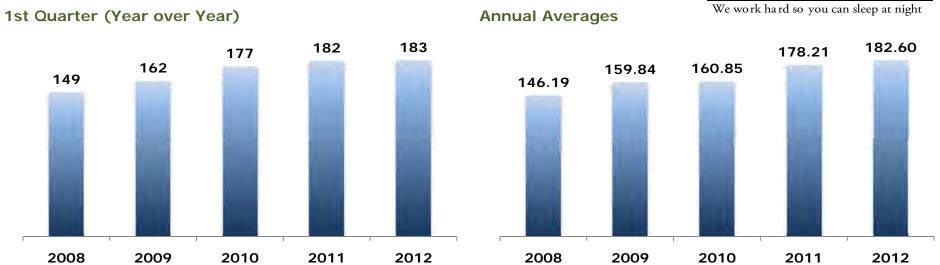
Average Price per SqFt

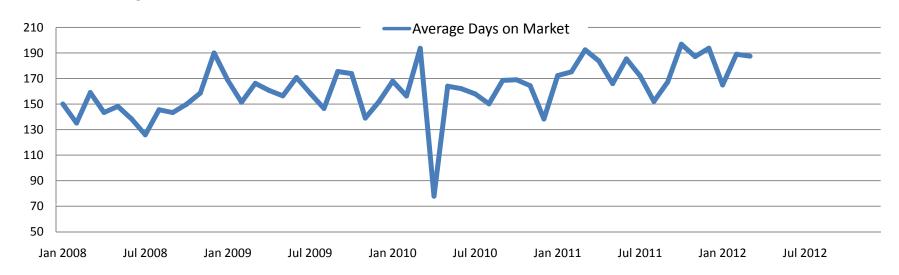


## **Average Days on Market**

Monthly real estate market indicators.



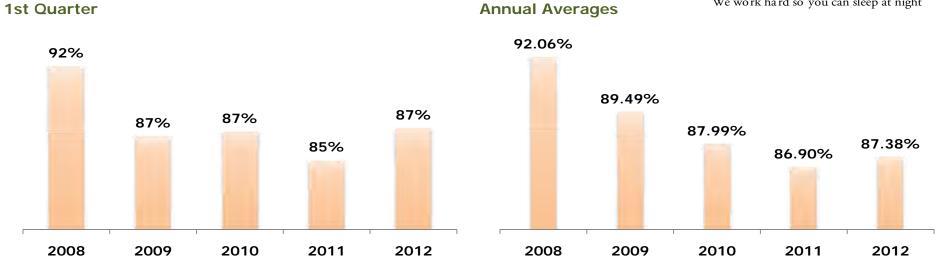


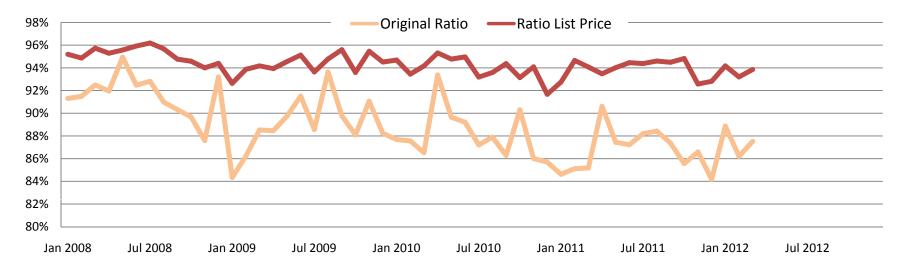


## **Original Asking Price to Selling Price Ratio**

Monthly real estate market indicators.



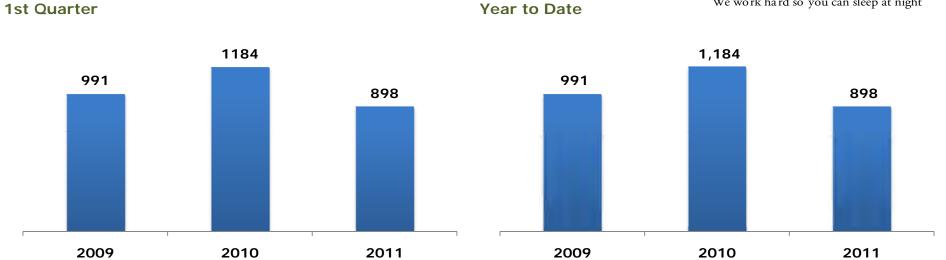


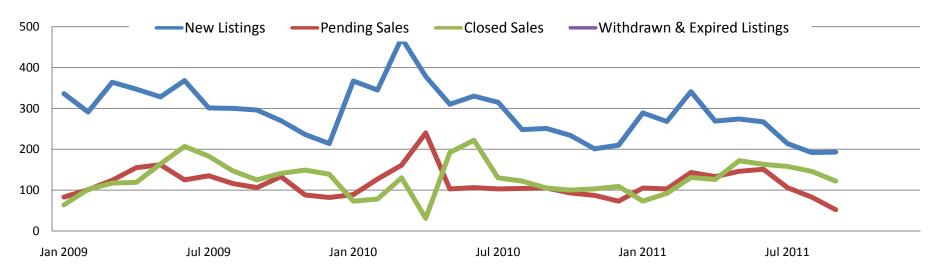


## **New Listings: Single Family Homes**

Monthly real estate market indicators.



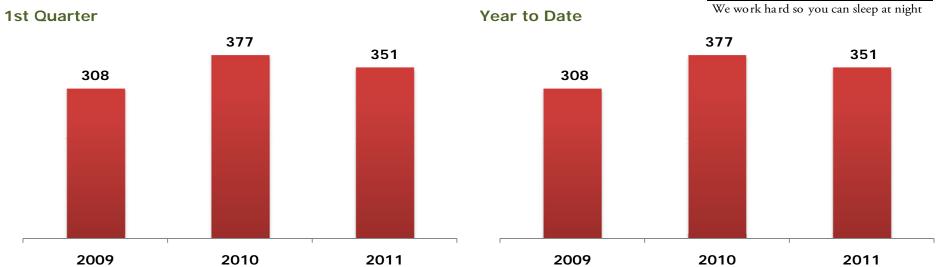


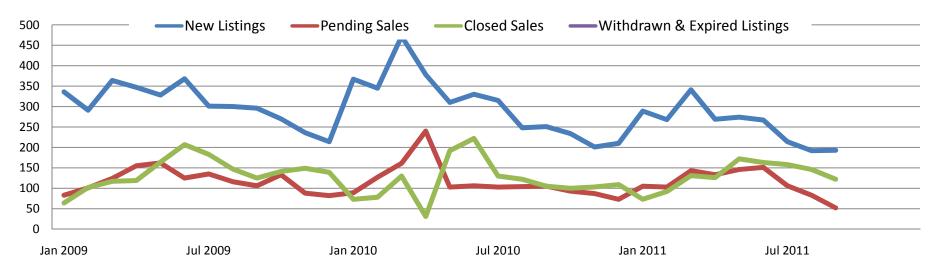


# **Pending Sales: Single Family Homes**

Monthly real estate market indicators.



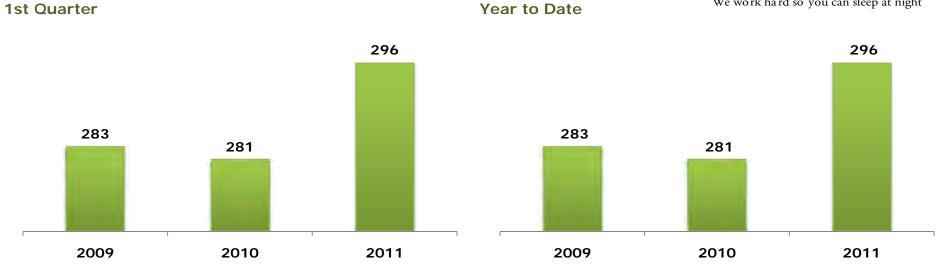


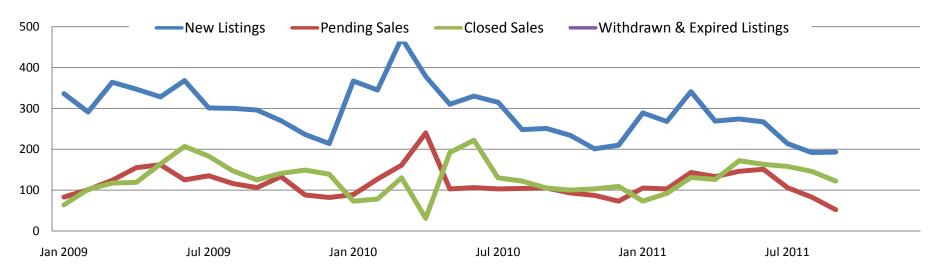


## **Closed Sales: Single Family Homes**

Monthly real estate market indicators.



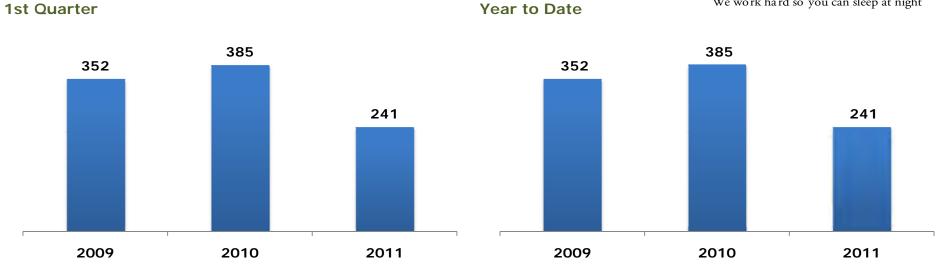


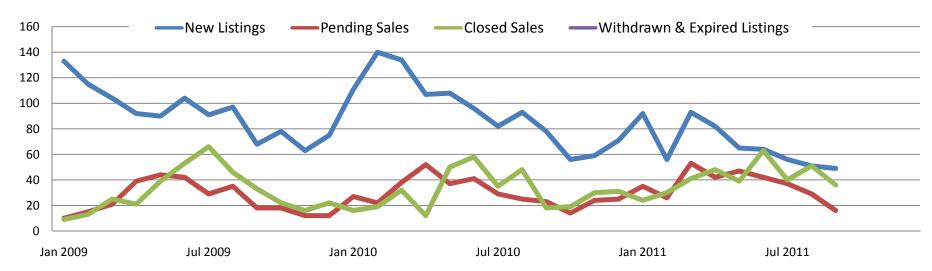


## **New Listings: Condos and Townhomes**

Monthly real estate market indicators.



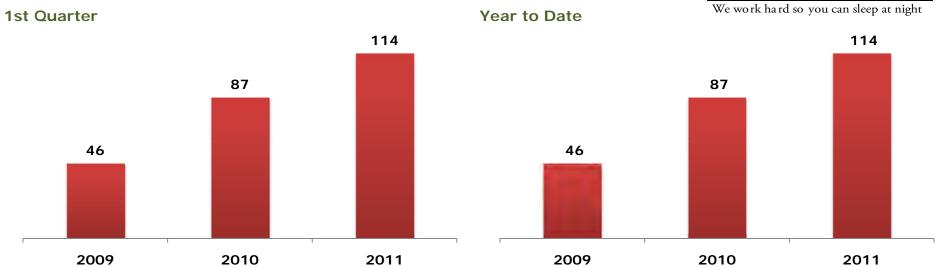


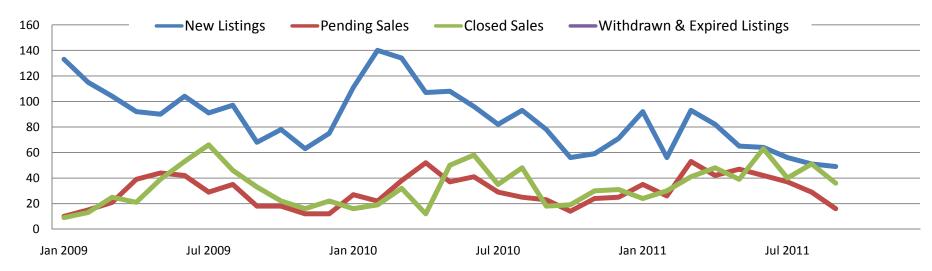


## **Pending Sales: Condos and Townhomes**

Monthly real estate market indicators.



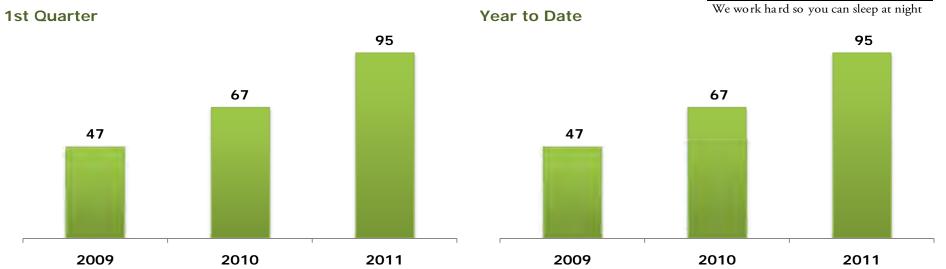


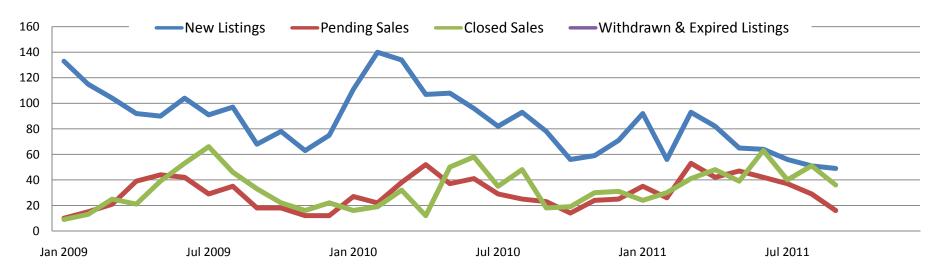


## **Closed Sales: Condos and Townhomes**

Monthly real estate market indicators.



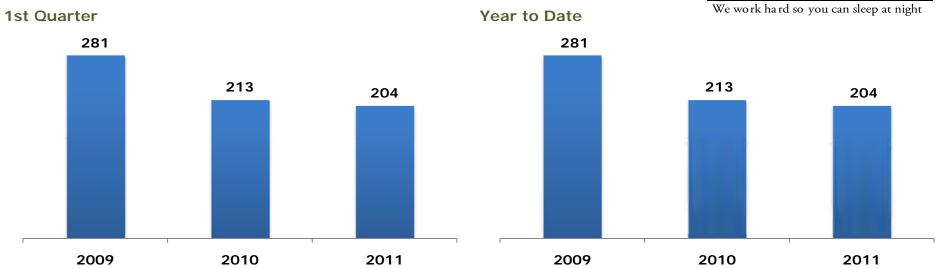


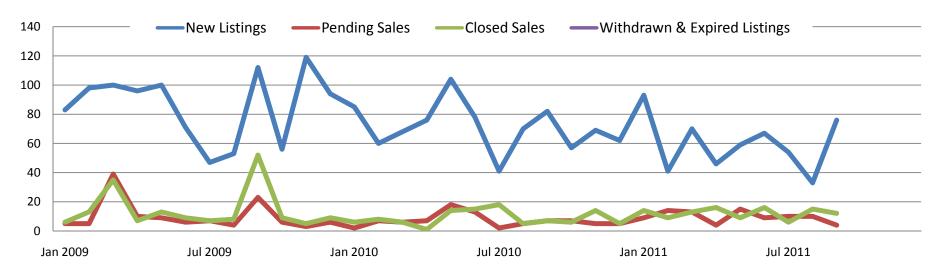


# New Listings: Vacant and Undeveloped Land

Monthly real estate market indicators.



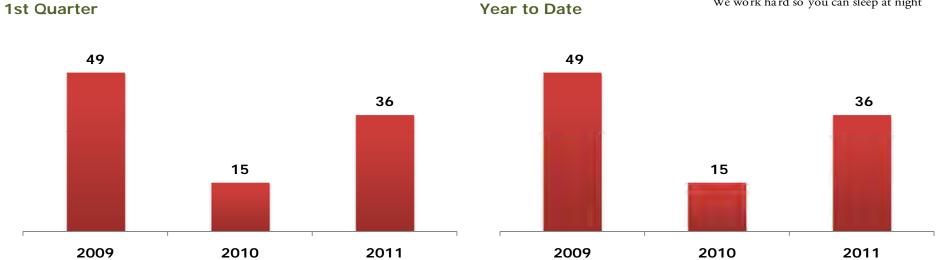


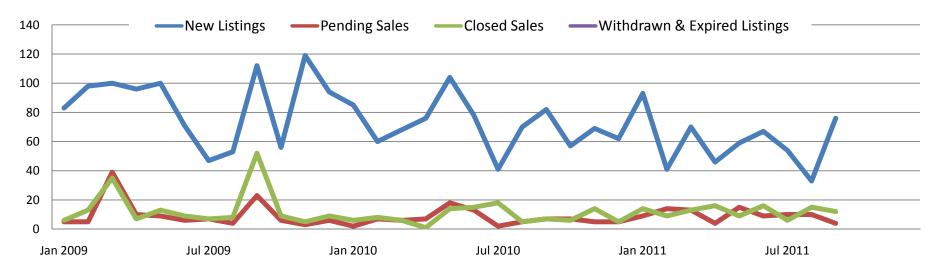


# Pending Sales: Vacant and Undeveloped Land

Monthly real estate market indicators.



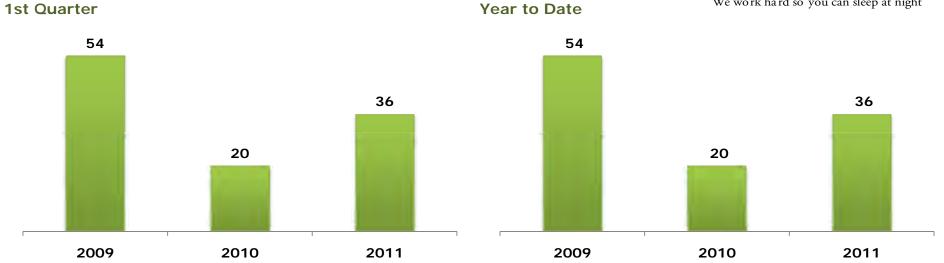


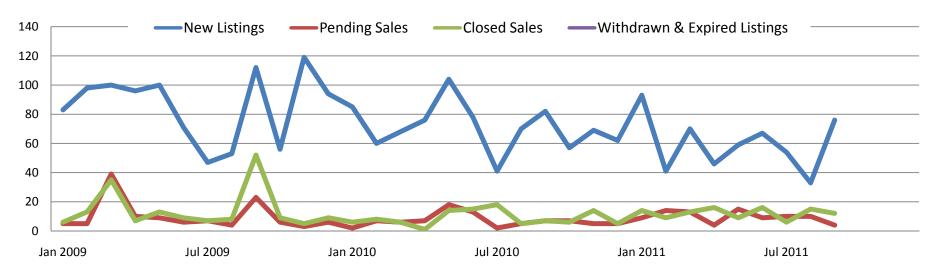


# **Closed Sales: Vacant and Undeveloped Land**

Monthly real estate market indicators.







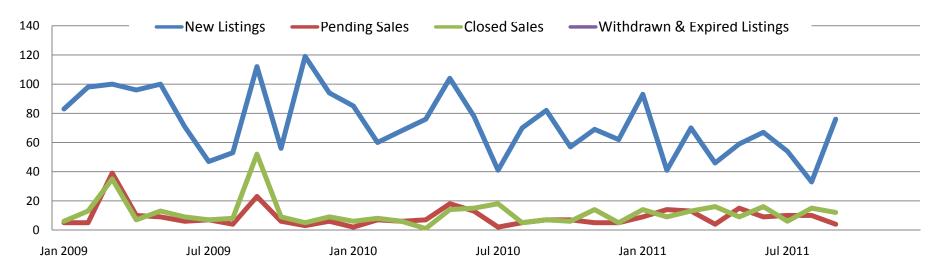
# Withdrawn & Ex. ired Listin\_s: Vacant and Undeveloped Land

Monthly real estate market indicators.

1st Quarter Year to Date





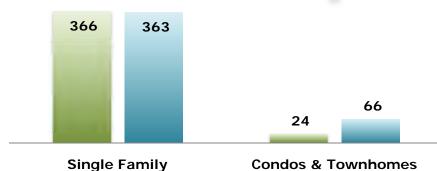


## **Supply: Residential Properties**

Monthly real estate market indicators. Looking back 12 months

#### All Residential







We work hard so you can sleep at night Up to \$150,000





## **Supply: Residential Properties**

Monthly real estate market indicators. Looking back 12 months





We work hard so you can sleep at night \$400,000 to \$500,000



## **Supply: Vacant and Undeveloped Land**

Monthly real estate market indicators. Looking back 12 months



## **Supply: Vacant and Undeveloped Land**

Monthly real estate market indicators. Looking back 12 months



